

Business Talk: Powerful Strategies For Business Growth

Run by: Tara Mollel & Sandy Bigara

Up coming Events, check your ticket details so that you attend the correct event please/

- **11/05 2019 2pm Modern Organic Long Jetty**
- **01/06 2019 5:30pm ISHKA Tuggerah**

You are great at having conversations with people and telling them all about your business. You are so passionate about what you offer and how you can help others.

So how do you turn them into paying clients or great referrals?

Business today is all about relationship building. It's not enough to have a high quality product or service that you offer, your potential clients and customers must trust that you truly understand them and have their best interests at heart.

>>How can you stand out from the crowd and show them that you are the real deal?

>>How do you avoid the salesy and pushy tactics that you see so many other people using?

In this practical, hands on 90min workshop you will learn the 2 most powerful relationship building strategies that will instantly grow your business and keep clients coming back for more!

In this workshop you will learn:

- Establishing a profitable network to keep those leads and referrals flowing in
- Authentic AND profitable business connections
- Developing rapport with all personality types, attracting everyone to your business
- 3 biggest relationship blockers and how to avoid them
- Plus you have the opportunity to take all this valuable information away with you in a fantastic workbook which will be available for purchase at the event.

The workshop is followed by a Q & A session to focus on your specific business needs. This kind of personalised 1 on 1 session is usually valued at \$297.

Information about the 11/05 Modern Organic Venue

We are passionate about health & well-being. We are building a conscious community, sharing knowledge and bringing awareness to people about the importance of creating and maintaining a healthy body, mind & soul.

Information about the 01/06 ISHKA Tuggerah Venue

ISHKA brings the world to you by offering an international selection of the most beautiful handmade clothing, jewellery, furniture, homewares and gifts. We invite you to make a difference and choose our ethically traded products.

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